



GUIDELINES TO USE AND MAKE THE MOST OF FWEF SERVICES

The purpose of these guidelines is to help you creating a custom proposal for your customer that you can either print or email. The process is simple and fast. However, do not hesitate to contact us in case of questions. Let's start!

- 1) Access the website
<https://quickquote.firstwesternef.com/Credit/Account/delfinvacuums.com/Login?DestinationUrl=%2fCredit%2fQuickQuote%2fdelfinvacuums.com>
- 2) Register as New User



Back to Company Website Credit Application

Returning Users

Email

Password

[Forgot Password?](#)

Submit

New Users

Please take a minute to register if this is the first time you are using this website.

Register

Delfin Industrial Corporation - We're Excited To Serve You

- 3) Login, enter the Equipment Cost, choose your program and Select Term.

Quick Quote Proposals Credit Application

Registration completed successfully.

Quick Quote

Enter Equipment Cost

Choose Program

Delfin / First Western - Industrial \$1.00 Purchase Option Municipal Lease
The Delfin/First Western Municipal Finance Program allows municipal entities to lease equipment for terms up to 60 months. If subsequent budgets don't provide for the payments to continue the municipal entity can return the equipment to First Western Equipment Finance.

Delfin / First Western - Industrial EFA (Equipment Finance Agreement)
This industrial program is an Equipment Finance Agreement (EFA). Ownership to the equipment passes to the customer upfront.

Select Term

Calculate

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Example:

Quick Quote Proposals Credit Application

Registration completed successfully.

Quick Quote

Enter Equipment Cost
45780

Choose Program

Delfin / First Western - Industrial \$1.00 Purchase Option Municipal Lease
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Select Term

All
24
30
36
48
60

ited To Serve You

4) Click on "Calculate" and evaluate the quote.

Quick Quote Proposals Credit Application

Quick Quote

Enter Equipment Cost
45780

Choose Program

Delfin / First Western - Industrial \$1.00 Purchase Option Municipal Lease
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Select Term
24

Recalculate

Your Quote

Equipment Cost
\$45,780.00

Program
Delfin / First Western - Industrial EFA (Equipment Finance Agreement)

Term	Monthly Payment	Number of Payments	Payments Due in Advance
24	\$2,042.70	24	1

Create Proposal

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5) Create Proposal

Quick Quote **Proposals** Credit Application

Create Proposal

Date
1/27/2023


Company **Company Contact**

Equipment Description

Equipment Cost
\$45,780.00

Program
Delfin / First Western - Industrial EFA (Equipment Finance Agreement)

Include Logo on Printed Proposal
 Yes No



Term	Monthly Payment *	Number of Payments	Payments Due in Advance **
24	\$2,042.70	24	1

* Any applicable sales or use tax may not be included.

** \$200.00 Documentation fee will be added to the first payment

Advantages

- Get the right equipment for the job
- Pay for it as you use it
- Spread the cost over several budget periods
- Ownership transfers at beginning of term

Comments

Save

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 delfinindustrial.com



6) Create Credit Application: Fill out the form and submit.

Quick Quote Proposals **Credit Application**

Credit Application

Legal Business Name*	Date*		
<input type="text"/>	<input type="text" value="1/27/2023"/>		
Business Address*			
<input type="text"/>			
City*	County*	State*	ZIP Code*
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Contact Name*	Business Phone*		
<input type="text"/>	<input type="text"/>		
Cell Phone*	Fax*	Email*	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
Business Ownership*			
<input type="radio"/> Sole Proprietor <input type="radio"/> Partnership <input checked="" type="radio"/> Corporation			
Business Start Date*	Type of Business*		
<input type="text"/>	<input type="text"/>		

Owner / Officers / Partners

This information may be used to check the personal credit of individuals listed.

Name	Social Security Number	Title	Ownership Percentage
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Street Address	City	State	ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Phone	Home Ownership	Birth Date	Driver's License Number
<input type="text"/>	<input checked="" type="radio"/> Own <input type="radio"/> Rent	<input type="text"/>	<input type="text"/>

Name	Social Security Number	Title	Ownership Percentage
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Street Address	City	State	ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Home Phone	Home Ownership	Birth Date	Driver's License Number
<input type="text"/>	<input checked="" type="radio"/> Own <input type="radio"/> Rent	<input type="text"/>	<input type="text"/>

Bank Information

Bank Name	City	State
<input type="text"/>	<input type="text"/>	<input type="text"/>
Phone	Checking Account #	Date Opened
<input type="text"/>	<input type="text"/>	<input type="text"/>

Terms and Conditions

I (we) certify that the above information is complete and correct and the equipment is being acquired for commercial and not consumer use.

I (we) authorize the bank listed above to provide credit information to First Western Equipment Finance. I (we) understand that First Western Equipment Finance may use the provided information to check personal credit of owners, officers or partners indicated above.

First Western Equipment Finance will notify the Equipment Seller of credit decision unless otherwise directed by the applicant. Please indicate method of notification: Equipment Seller Phone Fax Email

Financial statements may be required based on credit and/or transaction size.

When you apply for an account with us, we will ask for your name, address, date of birth and other information that will allow us to identify you. We will ask to see your driver's license or other identifying documents.

I (we) agree to these terms and conditions*



Terms and Conditions

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I (we) agree to these terms and conditions*

Equipment Information

Equipment Seller*		Email	
<input type="text"/>		<input type="text"/>	
Contact Name*	Phone	Fax	
<input type="text"/>	<input type="text"/>	<input type="text"/>	
Equipment Description			
<input type="text"/>			
Make*	Model	Type/Size	GW Capacity (trailers)
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Sale Price (before tax)*	Term (months)*	Rate Factor Used	Promo Code
<input type="text" value="\$45,780.00"/>	<input type="text" value="24"/>	<input type="text" value="0.04462"/>	<input type="text"/>



Submit

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- 7) Thank you for submitting your proposal! In order to finalize the project, we will contact you to proceed with the Credit Application Form and officialize the leasing program.

Credit Application		Fax Completed Apps To: (800) 288-4959	
Customer's Business Information: (exact legal name required)			
Legal Business Name:		Business Phone Number:	
Business Address:	City:	State:	Zip Code:
Bill To Address: (Leave Blank If Same As Above)	City:	State:	Zip Code:
Ship to Address: (Leave Blank If Same As Above)	City:	State:	Zip Code:
Structure of Business: <input type="checkbox"/> Corporation (State of: _____) <input type="checkbox"/> Partnership <input type="checkbox"/> Proprietorship <input type="checkbox"/> LLC (State of: _____) <input type="checkbox"/> Government		Years in Business Under Current Ownership:	
Contact Name:		Title/Position:	
Contact Phone Number:	Cell Phone/Alt. Phone:	Email Address:	
Nature of Business:	Fed. ID.#:	Fax Number:	
Customer's Personal Information: (exact legal name required)			
1. Owner's Legal Name:		Home Address:	City:
State:	Zip:	Social Security #	% Ownership:
2. Owner's Legal Name:		Home Address:	City:
State:	Zip:	Social Security #	% Ownership:
Equipment:			
Equipment Description:			
Product Division: <input type="checkbox"/> Commercial <input type="checkbox"/> Industrial		*Please provide an equipment quote or invoice (if applicable) with signed credit application	
*If you are sales/use tax exempt, please include your tax exemption certificate with the signed credit application.			
*Total equipment cost over \$100,000 requires last two years of business financial statements and current interim statement			
Finance Program:			
Program:	Term:	Advance Payment:	Rate/Factor:
Equipment Cost:		Purchase Options:	
		<input type="checkbox"/> \$1 Lease <input type="checkbox"/> EFA <input type="checkbox"/> 10% Purchase Opt. <input type="checkbox"/> FMV	
Vendor Contact Information: (For Multiple Vendor Deals) Please Provide (All) Equipment Quotes With Signed Application			
Vendor Business Name:		Web Address:	Vendor Phone #:
Vendor Address:	City:	State:	Zip Code:
Sales Rep. Name:	Sales Rep. Telephone:	Sales Rep. E-mail Address or Fax:	
Finance Contacts:			
First Western Equipment Finance Financing Made Simple. www.firstwesternef.com		Duncan Leighton Business Development Manager First Western Equipment Finance Ph: (888) 705-1021 duncan.leighton@firstwesternef.com	
Authorization & Owner(s) Signature(s):			
<small>I (we) authorize First Western Equipment Finance to review my credit to qualify for the financing requested in this application against any credit reporting bureau/agency; review any and all information or reference disclosed in this application; information will remain confidential and will not be disclosed to any third party outside of credit reporting agencies. I (we) certify that the above information is complete and correct and the equipment is being acquired for commercial and not consumer use.</small>			
Signed By: X _____		Date: _____	
Signed By: X _____		Date: _____	

- 8) Now, your customer can apply online to get the credit process started.
 9) The documentation is done electronically through DocuSign and the entire process is fast and easy.

Congratulations, you are good to proceed! Contact us in case you need assistance on your request! The Delfin Industrial team is looking forward to assisting you with your requests.

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